HOT POT PUBLIC COMPANY LIMITED

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# REVIEW REPORT AND INTERIM FINANCIAL INFORMATION FOR THE THREE-MONTH AND NINE-MONTH PERIOD ENDED SEPTEMBER 30, 2012

#### AUDITOR'S REPORT ON REVIEW OF INTERIM FINANCIAL INFORMATION

### To The Shareholders and Board of Directors of

Hot Pot Public Company Limited

I have reviewed the accompanying statement of financial position of Hot Pot Public Company Limited as at September 30, 2012, the related statements of comprehensive income for the three-month and nine-month periods ended September 30, 2012 and 2011, changes in shareholders' equity and cash flows for the nine-month periods ended September 30, 2012 and 2011, and selected explanatory notes. Management is responsible for the preparation and presentation of this interim financial information in accordance with the accounting standards No. 34 "Interim Financial Reporting". My responsibility is to express a conclusion on this interim financial information based on my review.

### SCOPE OF REVIEW

I conducted my review in accordance with auditing standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of interim financial information consists of making inquires, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable me to obtain assurance that I would become aware of all significant matters that might be identified in an audit. Accordingly, I do not express an audit opinion.

### CONCLUSION

Based on my review, nothing has come to my attention that causes me to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with the accounting standards No. 34 "Interim Financial Reporting".

### **COMPARATIVE STATEMENT OF FINANCIAL POSITION AS AT DECEMBER 31, 2011**

I have previously audited the financial statements for the year ended December 31, 2011 of Hot Pot Public Company Limited in accordance with generally accepted auditing standards and expressed an unqualified opinion on those statements in my report dated February 28, 2012. The statement of financial position as at December 31, 2011, presented herewith for comparative purposes, was a part of the financial statements referred to above. I have not performed any auditing procedures since that date.

> (Miss Chantra Wongsri-Udomporn) Certified Public Accountant Registration No. 4996

Dharmniti Auditing Company Limited Bangkok, Thailand November 9, 2012 2012/1037/0250

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# HOT POT PUBLIC COMPANY LIMITED STATEMENTS OF FINANCIAL POSITION

### ASSETS

|                                |      | Baht            |                |  |
|--------------------------------|------|-----------------|----------------|--|
|                                |      | As at September | As at December |  |
|                                | Note | 30, 2012        | 31, 2011       |  |
| CURRENT ASSETS                 |      |                 |                |  |
| Cash and cash equivalents      | 5    | 95,416,847      | 17,883,604     |  |
| Trade accounts receivable      | 6    | 1,726,181       | 1,821,983      |  |
| Other accounts receivable      |      | 11,380,678      | 7,965,418      |  |
| Inventories                    | 7    | 21,671,935      | 41,040,674     |  |
| Other current assets           | 8    | 44,864,854      | 31,996,682     |  |
| TOTAL CURRENT ASSETS           |      | 175,060,495     | 100,708,361    |  |
| NON-CURRENT ASSETS             |      |                 |                |  |
| Property, plant and equipment  | 9    | 453,607,714     | 385,431,137    |  |
| Leasehold rights               | 10   | 103,286,943     | 113,112,081    |  |
| Intangible assets              | 11   | 8,787,900       | 9,965,061      |  |
| Refundable deposits and others | 23   | 106,314,618     | 91,816,822     |  |
| TOTAL NON-CURRENT ASSETS       |      | 671,997,175     | 600,325,101    |  |
| TOTAL ASSETS                   |      | 847,057,670     | 701,033,462    |  |
|                                |      |                 |                |  |

# HOT POT PUBLIC COMPANY LIMITED STATEMENTS OF FINANCIAL POSITION (CONT.)

## LIABILITIES AND SHAREHOLDERS' EQUITY

|   |     | Baht            |                |  |
|---|-----|-----------------|----------------|--|
|   |     | As at September | As at December |  |
| N   | ote | 30, 2012        | 31, 2011       |  |
| CURRENT LIABILITIES   |     |                 |                |  |
| Bank overdrafts from financial institutions                   | 12  | 35,737          | 5,749,636      |  |
| Trade accounts payable  |     | 118,217,605     | 183,645,143    |  |
| Other accounts payable  |     | 54,891,683      | 50,618,367     |  |
| Account payable - purchase of assets from Daidomon 25.1, 25   | 5.2 | -               | 33,740,104     |  |
| Account payable - leasehold from financial institution 25     | 5.4 | 86,551,132      | 88,435,911     |  |
| Asset purchased payable                                       |     | 13,783,475      | 14,111,535     |  |
| Current portion of liability under hire-purchase contracts    | 13  | 6,503,787       | 2,639,665      |  |
| Current portion of long-term loans from related parties 4,    | 14  | -               | 27,170,984     |  |
| Current portion of long-term loan from financial institutions | 15  | 48,449,523      | 37,500,000     |  |
| Accrued corporate income tax                                  |     | -               | 2,264,610      |  |
| Account payable - the Revenue Department                      |     | 6,148,131       | 5,184,596      |  |
| Other current liabilities                                     |     | 5,543,905       | 5,195,488      |  |
| TOTAL CURRENT LIABILITIES                                     |     | 340,124,978     | 456,256,039    |  |

# HOT POT PUBLIC COMPANY LIMITED STATEMENTS OF FINANCIAL POSITION (CONT.)

### LIABILITIES AND SHAREHOLDERS' EQUITY (CONT.)

|   |      | Baht            |                |  |
|---|------|-----------------|----------------|--|
|   |      | As at September | As at December |  |
|   | Note | 30, 2012        | 31, 2011       |  |
| NON-CURRENT LIABILITIES                       |      |                 |                |  |
| Liability under hire-purchase contracts       | 13   | 12,191,575      | 5,839,076      |  |
| Long-term loan from financial institutions    | 15   | 80,537,112      | 26,384,550     |  |
| Employee benefit obligations                  | 16   | 2,122,986       | 1,756,543      |  |
| Assets retirement obligation                  |      | 10,488,317      | 8,569,153      |  |
| TOTAL NON-CURRENT LIABILITIES                 |      | 105,339,990     | 42,549,322     |  |
| TOTAL LIABILITIES                             |      | 445,464,968     | 498,805,361    |  |
| SHAREHOLDERS' EQUITY                          |      |                 |                |  |
| Share capital                                 |      |                 |                |  |
| Authorized share capital                      |      |                 |                |  |
| 406,000,000 ordinary shares of Baht 0.25 each | 17   | 101,500,000     | 101,500,000    |  |
| Issued and paid-up share capital              |      |                 |                |  |
| 406,000,000 ordinary shares of Baht 0.25 each | 17   | 101,500,000     |                |  |
| 344,615,360 ordinary shares of Baht 0.25 each | 17   |                 | 86,153,840     |  |
| Share premium                                 | 17   | 199,343,291     | 49,646,160     |  |
| Retained earnings                             |      |                 |                |  |
| Appropriated                                  |      |                 |                |  |
| Legal reserve                                 | 19   | 3,859,935       | -              |  |
| Unappropriated                                |      | 96,889,476      | 66,428,101     |  |
| TOTAL SHAREHOLDERS' EQUITY                    |      | 401,592,702     | 202,228,101    |  |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY    |      | 847,057,670     | 701,033,462    |  |

### HOT POT PUBLIC COMPANY LIMITED

### STATEMENTS OF COMPREHENSIVE INCOME

## FOR THE THREE-MONTH PERIODS ENDED SEPTEMBER 30, 2012 AND 2011

|   | Baht |             |             |
|---|------|-------------|-------------|
|   | Note | 2012        | 2011        |
| Revenues                                  | -    |             |             |
| Revenues from the sales of goods          |      | 459,638,634 | 359,379,007 |
| Other income                              |      | 9,533,203   | 3,770,121   |
| Total revenues                            |      | 469,171,837 | 363,149,128 |
| Expenses                                  | -    |             |             |
| Cost of sales of goods                    |      | 202,397,382 | 165,580,080 |
| Selling expenses                          |      | 223,229,715 | 166,997,153 |
| Administrative expenses                   |      | 32,207,180  | 21,604,499  |
| Directors and management benefit expenses | 4    | 3,655,729   | 3,458,103   |
| Loss from branches closing and renovation | 9    | 1,881,763   | -           |
| Finance costs                             | 4    | 2,654,464   | 1,540,775   |
| Total expenses                            |      | 466,026,233 | 359,180,610 |
| Profit before income tax                  | -    | 3,145,604   | 3,968,518   |
| Income tax                                | 21   | 916,949     | 1,578,254   |
| Profit for the period                     | -    | 2,228,655   | 2,390,264   |
| Other comprehensive income                |      | -           | -           |
| Comprehensive income for the period       | =    | 2,228,655   | 2,390,264   |
| Basic earnings per share                  | 22   |             |             |
| Net profit (Baht per share)               |      | 0.01        | 0.01        |

### HOT POT PUBLIC COMPANY LIMITED

### STATEMENTS OF COMPREHENSIVE INCOME

## FOR THE NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2012 AND 2011

|   |      | Baht          |               |  |
|---|------|---------------|---------------|--|
|   | Note | 2012          | 2011          |  |
| Revenues                                  |      |               |               |  |
| Revenues from the sales of goods          |      | 1,385,865,031 | 1,057,419,368 |  |
| Other income                              |      | 28,827,079    | 11,268,369    |  |
| Total revenues                            |      | 1,414,692,110 | 1,068,687,737 |  |
| Expenses                                  |      |               |               |  |
| Cost of sales of goods                    |      | 609,710,651   | 475,970,099   |  |
| Selling expenses                          |      | 658,763,399   | 463,907,513   |  |
| Administrative expenses                   |      | 79,904,056    | 53,364,674    |  |
| Directors and management benefit expenses | 4    | 11,079,487    | 10,169,723    |  |
| Loss from branches closing and renovation | 9    | 3,086,681     | 1,198,588     |  |
| Finance costs                             | 4    | 8,485,495     | 5,666,333     |  |
| Total expenses                            |      | 1,371,029,769 | 1,010,276,930 |  |
| Profit before income tax                  |      | 43,662,341    | 58,410,807    |  |
| Income tax                                | 21   | 9,341,031     | 18,254,534    |  |
| Profit for the period                     |      | 34,321,310    | 40,156,273    |  |
| Other comprehensive income                |      | -             | -             |  |
| Comprehensive income for the period       |      | 34,321,310    | 40,156,273    |  |
|   |      |               |               |  |
| Basic earnings per share                  | 22   |               |               |  |
| Net profit (Baht per share)               |      | 0.11          | 0.14          |  |

### "<u>UNAUDITED</u>"

"<u>REVIEWED</u>"

### HOT POT PUBLIC COMPANY LIMITED

## STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

## FOR THE NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2012 AND 2011

|  |      | Baht             |                  |               |               |                |             |
|--|------|------------------|------------------|---------------|---------------|----------------|-------------|
|  |      | Issued and paid- | up share capital | Share premium | Retained      | earnings       |             |
|  | Note | Common shares    | Preferred shares |               | Legal reserve | Unappropriated | Total       |
| Beginning balance, as at January 1, 2012         |      | 86,153,840       | -                | 49,646,160    | -             | 66,428,101     | 202,228,101 |
| Increase of share capital                        | 17   | 15,346,160       | -                | -             | -             | -              | 15,346,160  |
| Surplus of common stocks                         | 17   | -                | -                | 149,697,131   | -             | -              | 149,697,131 |
| Legal reserve                                    | 19   | -                | -                | -             | 3,859,935     | (3,859,935)    | -           |
| Comprehensive profit for the period              |      | -                | -                | -             | -             | 34,321,310     | 34,321,310  |
| Ending balance, as at September 30, 2012         |      | 101,500,000      | -                | 199,343,291   | 3,859,935     | 96,889,476     | 401,592,702 |
|  |      |                  |                  |               |               |                |             |
| Beginning balance, as at January 1, 2011         |      |                  |                  |               |               |                |             |
| as previously reported                           |      | 56,000,000       | 860,000          | -             | -             | 27,542,064     | 84,402,064  |
| Adjustment                                       |      |                  |                  |               |               |                |             |
| The cumulative effect of change in               |      |                  |                  |               |               |                |             |
| accounting policy on employee benefits           |      | -                | -                | -             | -             | (1,005,443)    | (1,005,443) |
| Balance as at January 1, 2011 - after adjusted   |      | 56,000,000       | 860,000          | -             | -             | 26,536,621     | 83,396,621  |
| Increase of share capital                        | 17   | 29,293,840       | -                | -             | -             | -              | 29,293,840  |
| Surplus of common stocks                         | 17   | -                | -                | 49,646,160    | -             | -              | 49,646,160  |
| Conversion of preference shares to capital share | 17   | 860,000          | (860,000)        | -             | -             | -              | -           |
| Comprehensive profit for the period              |      | -                | -                | -             | -             | 40,156,273     | 40,156,273  |
| Ending balance, as at September 30, 2011         |      | 86,153,840       | -                | 49,646,160    | -             | 66,692,894     | 202,492,894 |
|  |      |                  |                  |               |               |                |             |

### HOT POT PUBLIC COMPANY LIMITED

### STATEMENTS OF CASH FLOWS

## FOR THE NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2012 AND 2011

|  | Baht         |              |  |
|--|--------------|--------------|--|
|  | 2012         | 2011         |  |
| Cash flows from operating activities                           |              |              |  |
| Profit for the period  | 34,321,310   | 40,156,273   |  |
| Adjustment to reconcile profit to net cash provided by         |              |              |  |
| (used in) operating activities :                               |              |              |  |
| Allowance for doubtful account (reversal)                      | (135,000)    | (60,000)     |  |
| Depreciation and amortization                                  | 98,550,039   | 61,829,423   |  |
| Loss from branches closing and renovation                      | 3,086,681    | 1,198,588    |  |
| (Gain) loss on sale of fixed assets                            | (744,135)    | (323,134)    |  |
| Interest incomes   | (91,930)     | (86,010)     |  |
| Employee benefit   | 672,593      | 563,328      |  |
| Cost of asset dismantlement                                    | 193,669      | 19,941       |  |
| Interest expenses  | 8,291,826    | 5,666,333    |  |
| Income tax   | 9,341,031    | 18,254,534   |  |
| Profit from before changes in operating assets and liabilities | 153,486,084  | 127,219,276  |  |
| (Increase) decrease in operating assets                        |              |              |  |
| Trade accounts receivable                                      | 230,802      | 17,463       |  |
| Inventories  | 19,368,739   | 5,283,156    |  |
| Other accounts receivable and other current assets             | (11,241,598) | 7,066,820    |  |
| Increase (decrease) in operating liabilities                   |              |              |  |
| Trade accounts payable   | (65,427,538) | 27,436,465   |  |
| Other accounts payable   | 4,273,316    | 12,572,417   |  |
| Other current liabilities                                      | 1,311,952    | (802,623)    |  |
| Cash received from operating                                   | 102,001,757  | 178,792,974  |  |
| Interest income received                                       | 91,930       | 86,010       |  |
| Employee benefit paid  | (306,150)    | -            |  |
| Income tax paid  | (11,942,158) | (17,439,989) |  |
| Net cash provided by operating activities                      | 89,845,379   | 161,438,995  |  |

### HOT POT PUBLIC COMPANY LIMITED

## STATEMENTS OF CASH FLOWS (CONT.)

## FOR THE NINE-MONTH PERIODS ENDED SEPTEMBER 31, 2012 AND 2011

|  | Baht          |               |
|--|---------------|---------------|
|  | 2012          | 2011          |
| Cash flows from investing activities                               |               |               |
| Cash paid for purchase of plant and equipment                      | (145,956,240) | (121,800,055) |
| Cash received for sale of equipment                                | 3,830,373     | 510,748       |
| Cash paid for leasehold rights                                     | (1,955,647)   | -             |
| Cash received for sale of leasehold rights                         | 2,336,449     | -             |
| Cash paid for intangible assets                                    | (1,725,137)   | (3,334,820)   |
| Cash paid for refundable deposits and others                       | (14,707,796)  | (22,189,169)  |
| Cash paid to purchase the assets of Daidomon                       | (33,740,104)  | -             |
| Increase (decrease) in account payable-leasehold from financial    |               |               |
| institution  | 1,067,007     | -             |
| Cash paid to account payable-leasehold from financial institution  | (6,905,768)   | -             |
| Cash paid to accounts payable for products                         | (328,060)     |               |
| Net cash used in investing activities                              | (198,084,923) | (146,813,296) |
| Cash flows from financing activities                               |               |               |
| Increase (decrease) in bank overdrafts from financial institutions | (5,713,899)   | (1,121,449)   |
| Cash paid to liability under financial lease contracts             | -             | (324,239)     |
| Cash paid to liability under hire-purchase contracts               | (3,466,276)   | (1,155,381)   |
| Cash paid to long-term loan from related persons                   | -             | (4,750,000)   |
| Cash paid to long-term loan from related parties                   | (27,170,984)  | (83,940,000)  |
| Cash received for long-term loan from financial institutions       | 90,961,000    | 63,019,549    |
| Cash paid to long-term loan from financial institutions            | (25,858,915)  | (55,229,804)  |
| Cash received from issued ordinary shares                          | 165,043,291   | 78,940,000    |
| Cash paid to interest expenses                                     | (8,021,430)   | (5,428,496)   |
| Net cash provided by (used in) financing activities                | 185,772,787   | (9,989,820)   |
| Net increase (decrease) in cash and cash equivalents               | 77,533,243    | 4,635,879     |
| Cash and cash equivalents at beginning of period                   | 17,883,604    | 20,702,881    |
| Cash and cash equivalents at end of period                         | 95,416,847    | 25,338,760    |
| Additional disclosures of cash flows information :                 |               |               |
| The Company acquired fixed assets by means of                      |               |               |
| - Liabilities under hire-purchase contracts                        | 16,295,337    | 6,646,272     |

#### 1. GENERAL INFORMATION

(a) Legal status and address

The Company was registered to be a limited company on January 28, 2004.

According to the 3rd extraordinary shareholders' meetings held on July 6, 2011, the shareholders unanimously approved to change the Company's status to be public company limited for trading their shares on the Market for Alternation Investment (MAI). On July 6, 2011, the Company has registered the above resolution with the partner registrar.

As at March 27, 2012, refer to SEC Jor Thor 395/2555 about the permission to sell newly issued shares to the public, the SEC allows the Company to sell newly issued shares to the public in accordance with the Company submission the application as at February 14, 2012. The first securities trading are scheduled on September 18, 2012.

The addresses of its registered office and factory are as follows:

Headquarter : 350 Ramintra Road, Tha-rang District, Bangkhen, Bangkok 10230, Thailand.

Factory : 11/1 Moo 3, Liab Klong 7 Road, Bueng Kham Phroi, Lamlukka, Pathumthani 12150

### (b) Nature of the Company's operations

The principal activity of the Company is to operate a restaurant business which comprises both a la carte and buffet menus. The main menu features Sukiyaki and Japanese food. In addition, the Company also distributes and produces finished foods and beverage to serve within its restaurant business. During 2011, the Company has diversified to have a new product line which is a grill restaurant. The main menu features serving buffet menus for grilled food.

As at September 30, 2012 and December 31, 2011, the Company has 129 and 125 branches nationwide, respectively.

|                    | Brane                    | Branches                |  |  |
|--------------------|--------------------------|-------------------------|--|--|
|                    | As at September 30, 2012 | As at December 31, 2011 |  |  |
| Number of branches |                          |                         |  |  |
| Beginning balance  | 125                      | 78                      |  |  |
| Opened branches    | 15                       | 48                      |  |  |
| Closed branches    | (11)                     | (1)                     |  |  |
| Ending balance     | 129                      | 125                     |  |  |
|                    |                          |                         |  |  |

In quarter 4/2012, the Company has opened new 18 branches on progress which have not been completed.

### (c) Employees

As at September 30, 2012 and December 31, 2011, the Company has employees of 3,080 and 3,042, respectively.

The Company has the staff cost for the three-month and nine-month periods ended September 30, 2012 and 2011, amount of Baht 88.58 million and Baht 67.61 million and Baht 263.00 million and Baht 183.31 million, respectively. The staff cost is consisted of salary, bonus, welfare, social security, compensation fund and provident fund, etc.

#### 2. BASIS OF FINANCIAL STATEMENTS PREPARATION

2.1 Basis for the preparation of interim financial statements

These interim financial statements are prepared in accordance with the Accounting Standard No. 34 (revised 2009) Interim Financial Reporting, and the requirements of the Securities and Exchange Commission (SEC). The interim financial statements are intended to provide information additional to that included in the latest annual financial statements. Accordingly, they focus on new activities, events, and situations and not intended to re-emphasis on the information previously reported. The interim financial statements should therefore, be read in conjunction with the financial statements for the year ended December 31, 2011.

The interim financial statements have been prepared on a historical cost basis except where otherwise disclosed in the accounting policies.

The interim financial statements in Thai language are the official statutory financial statements of the Company. The interim financial statements in English language have been translated from the financial statements in Thai language version.

2.2 New accounting standards issued during the period and not yet effective

On March 15, 2012, the Federation of Accounting Professions (FAP) has issued the financial reporting standard TFRS 8: Operating Segments, (replaced the Accounting Standard No. 14 : the Financial Information by Segment) which is effective for fiscal year beginning on or after January 1, 2013.

The management of the Company is evaluating the impact on the financial statements when this financial reporting standard is initially applied.

### 3. SUMMARY SIGNIFICANT ACCOUNTING POLICIES

The Company prepared the interim financial statement with the same accounting policies used in the preparation of the annual financial statement for the year ended December 31, 2011

### 4. RELATED PARTY TRANSACTIONS

A portion of the Company's assets, liabilities, revenues, costs and expenses arose from transactions with related parties.

Types of relationship of related parties are as follows : (closing register dated on September 26, 2012)

| Name of Company / individual        | Type of business     | Type of relationship     |
|-------------------------------------|----------------------|--------------------------|
| Aureos South-East Asia Fund, L.L.C. | Fund for investments | Shareholder              |
| GSB Private Fund by                 |                      |                          |
| One Asset Management Limited        | Fund for investments | Shareholder              |
| Ms. Sakuna Baicharoen               | -                    | Shareholder and director |
| Mr. Sompon Roekwibunsi              | -                    | Shareholder and director |
| Mr. Preecha Shunhachutchawan        | -                    | Shareholder and director |
| Mr. Somchai Roekwibunsi             | -                    | Shareholder              |
| Mr. Somboon Roekwibunsi             | -                    | Shareholder              |

#### Transactions with related parties are summarized as follows :

|  |                   | Baht                        |         |                 |               |
|--|-------------------|-----------------------------|---------|-----------------|---------------|
|  |                   | For the three-month         |         | For the nir     | ne-month      |
|  |                   | periods ended September 30, |         | periods ended S | September 30, |
|  | Pricing Policy    | 2012                        | 2011    | 2012            | 2011          |
| Interest expense                                 |                   |                             |         |                 |               |
| Aureos South-East Asia Fund, L.L.C.              | 6-6.75% per annum | 264,895                     | 321,211 | 882,984         | 1,885,684     |
| GSB Private Fund by One Asset Management Limited | 6-6.75% per annum | 132,481                     | 160,645 | 441,602         | 938,572       |
|  |                   | 397,376                     | 481,856 | 1,324,586       | 2,824,256     |

The outstanding balances with related parties as at September 30, 2012 and December 31, 2011 are as follows :

|  | Baht            |                |  |
|--|-----------------|----------------|--|
|  | As at September | As at December |  |
|  | 30, 2012        | 31, 2011       |  |
| Long-term loans from                             |                 |                |  |
| Aureos South-East Asia Fund, L.L.C.              | -               | 18,112,488     |  |
| GSB Private Fund by One Asset Management Limited |                 | 9,058,496      |  |
|  | _ *             | 27,170,984     |  |
|  |                 |                |  |

\* See note 14

### Directors and management benefit expenses

Directors and management benefit expenses represent the benefits paid to the directors and the Company's management such as salaries and related benefit including the benefit paid by other means. The directors and the Company's management are the persons who are defined under the Securities and Exchange Act such as managing director or the managements who have the top position at the management level from the four lists following by the manager level.

|                              | Baht          |               |                             |            |  |
|------------------------------|---------------|---------------|-----------------------------|------------|--|
|                              | For the thr   | ree-month     | For the nine-month          |            |  |
|                              | periods ended | September 30, | periods ended September 30, |            |  |
|                              | 2012          | 2011          | 2012                        | 2011       |  |
| Short-term employee benefits | 3,515,100     | 3,399,250     | 10,657,600                  | 9,991,160  |  |
| Post-employment benefits     | 140,629       | 58,853        | 421,887                     | 178,563    |  |
|                              | 3,655,729     | 3,458,103     | 11,079,487                  | 10,169,723 |  |

#### 5. CASH AND CASH EQUIVALENTS

Cash and cash equivalents consisted of :

|                                  | Baht                     |                         |  |
|----------------------------------|--------------------------|-------------------------|--|
|                                  | As at September 30, 2012 | As at December 31, 2011 |  |
| Cash in hand                     | 2,173,000                | 2,003,400               |  |
| Cash at Banks - current accounts | 4,282,510                | 8,176,648               |  |
| - savings accounts               | 88,961,337               | 7,703,556               |  |
| Total                            | 95,416,847               | 17,883,604              |  |

Savings accounts earned interest rates at 0.50% - 1.50% per annum (In 2011 : 0.50% - 1.25%).

### 6. TRADE ACCOUNTS RECEIVABLE

Trade accounts receivable consisted of :

|                                      | Baht                        |           |  |
|--------------------------------------|-----------------------------|-----------|--|
|                                      | As at September As at Decem |           |  |
|                                      | 30, 2012                    | 31, 2011  |  |
| Trade accounts receivable            | 2,559,585                   | 2,799,182 |  |
| Less Allowance for doubtful accounts | (833,404)                   | (977,199) |  |
| Trade accounts receivable, net       | 1,726,181                   | 1,821,983 |  |

Transactions with allowance for doubtful accounts - accounts receivable are as follows :-

|                   | Baht      |           |  |
|-------------------|-----------|-----------|--|
|                   | 2012      | 2011      |  |
| Beginning balance | 977,199   | 1,067,199 |  |
| Bad debt          | -         | -         |  |
| Addition          | -         | -         |  |
| Reversal          | (143,795) | (90,000)  |  |
| Ending balance    | 833,404   | 977,199   |  |

The Company's management has contemplated about provision of allowance for doubtful accounts and believed that it is adequate for covering collection losses.

Trade accounts receivable as at September 30, 2012 and December 31, 2011 classified by ages of account receivable consisted of :

|                                      | Ba              | iht            |  |
|--------------------------------------|-----------------|----------------|--|
|                                      | As at September | As at December |  |
|                                      | 30, 2012        | 31, 2011       |  |
| Not yet due                          | 1,704,261       | 1,541,435      |  |
| Over due :                           |                 |                |  |
| 1 day to 30 days                     | -               | 280,548        |  |
| 31 day to 90 days                    | -               | -              |  |
| 91 day to 365 days                   | 21,920          | -              |  |
| Over 365 days                        | 833,404         | 977,199        |  |
| Total                                | 2,559,585       | 2,799,182      |  |
| Less Allowance for doubtful accounts | (833,404)       | (977,199)      |  |
| Trade accounts receivable, net       | 1,726,181       | 1,821,983      |  |
|                                      |                 |                |  |

### 7. INVENTORIES

Inventories as at September 30, 2012 and December 31, 2011 are finished sauce, meat ball, freshdried food, fresh vegetable, seasoning, beverage powder, and others which consisted of :

|                          | Baht            |                |  |
|--------------------------|-----------------|----------------|--|
|                          | As at September | As at December |  |
|                          | 30, 2012 31, 20 |                |  |
| Raw materials            | 1,543,197       | 2,632,218      |  |
| Finished goods - Trading | 14,536,561      | 28,161,648     |  |
| - Manufacturing          | 5,592,177       | 10,246,808     |  |
| Total                    | 21,671,935      | 41,040,674     |  |

| -  | Baht                        |          |                                      |         |  |
|--|-----------------------------|----------|--------------------------------------|---------|--|
|  | For the three-month         |          | For the nine                         | e-month |  |
| _  | periods ended September 30, |          | ended September 30, periods ended Se |         |  |
| -  | 2012                        | 2011     | 2012                                 | 2011    |  |
| Cost of inventory recognized as administrative |                             |          |                                      |         |  |
| expense for the periods                        | 182,669                     | (45,327) | 250,569                              | 207,431 |  |
| Decline in value of inventory recognized as    |                             |          |                                      |         |  |
| cost of goods sold for the periods             | 182,240                     | 332,306  | 516,105                              | 670,863 |  |

### 8. OTHER CURRENT ASSETS

Other current assets consisted of :

|  | Ba              | Baht           |  |  |
|--|-----------------|----------------|--|--|
|  | As at September | As at December |  |  |
|  | 30, 2012        | 31, 2011       |  |  |
| Advance for banner and prepaid expense | 5,028,059       | 3,286,009      |  |  |
| Undue input vat                        | 6,349,768       | 7,421,814      |  |  |
| Other supplies                         | 25,226,145      | 16,096,175     |  |  |
| Materials used in construction         | 5,801,109       | 3,485,008      |  |  |
| Other current assets                   | 2,459,773       | 1,707,676      |  |  |
| Total                                  | 44,864,854      | 31,996,682     |  |  |

## 9. PROPERTY, PLANT AND EQUIPMENT

|  | Baht                       |              |              |               |               |
|--|----------------------------|--------------|--------------|---------------|---------------|
|  | Movement during the period |              |              |               |               |
|  | Balance                    |              | Disposal/    | Transfer      | Balance       |
|  | Dec. 31, 2011              | Additions    | write-off    | in/(out)      | Sep. 30, 2012 |
| Cost                                     |                            |              |              |               |               |
| Land                                     | 31,564,525                 | -            | -            | -             | 31,564,525    |
| Factory building and other structure     | 57,354,407                 | 1,605,692    | -            | (245,115)     | 58,714,984    |
| Leasehold building improvement           | 328,074,062                | 80,349,567   | (7,258,561)  | (161,878,269) | 239,286,799   |
| Furniture, fixtures and office equipment | 28,727,703                 | 6,464,747    | (759,590)    | 16,417,716    | 50,850,576    |
| Operating equipment                      | 207,023,875                | 58,155,664   | (8,139,928)  | 143,583,402   | 400,623,013   |
| Vehicles                                 | 33,760,116                 | 3,236,696    | (1,375,250)  | 1,566,922     | 37,188,484    |
| Work in progress                         | 9,908,722                  | 156,524,853  | -            | (145,698,153) | 20,735,422    |
| Total                                    | 696,413,410                | 306,337,219  | (17,533,329) | (146,253,497) | 838,963,803   |
| Accumulated depreciation                 |                            |              |              |               |               |
| Factory building and other structure     | (9,729,892)                | (2,111,939)  | -            | 4,042,898     | (7,798,933)   |
| Leasehold building improvement           | (146,814,185)              | (30,365,545) | 3,237,626    | 100,411,385   | (73,530,719)  |
| Furniture, fixtures and office equipment | (15,093,370)               | (5,378,939)  | 257,489      | (13,937,067)  | (34,151,887)  |
| Operating equipment                      | (120,943,258)              | (45,106,910) | 5,437,131    | (88,176,861)  | (248,789,898) |
| Vehicles                                 | (18,401,568)               | (3,563,526)  | 1,368,931    | (488,489)     | (21,084,652)  |
| Total                                    | (310,982,273)              | (86,526,859) | 10,301,177   | 1,851,866     | (385,356,089) |
| Property, plant and equipment, net       | 385,431,137                |              |              |               | 453,607,714   |

|  | Baht                |  |                    |             |  |
|--|---------------------|--|--------------------|-------------|--|
|  | For the three-month |  | For the nine-month |             |  |
|  | periods ended Se    | periods ended September 30, periods ended Septem |                    | otember 30, |  |
|  | 2012                | 2011   | 2012               | 2011        |  |
| Depreciation for the period                        |                     |  |                    |             |  |
| - manufacturing cost                               | 2,044,563           | 1,248,150  | 5,300,535          | 3,545,424   |  |
| - selling and administrative expenses              | 28,328,049          | 20,853,747                                       | 81,226,324         | 57,676,425  |  |
| Total  | 30,372,612          | 22,101,897                                       | 86,526,859         | 61,221,849  |  |
| Profit (loss) from branches closing and renovation | (1,881,763)         | -  | (3,086,681) *      | (1,198,588) |  |
| Profit (loss) on sale of fix assets                | (866,589)           | (45,877)   | (1,062,787)        | 323,134     |  |
|  |                     |  |                    |             |  |

\* Total loss on amortization of leasehold rights Baht 28,365 (see note 10).

As at September 30, 2012 and December 31, 2011, the Company had leasehold building improvement, furniture, fixtures and office equipment, operating equipment and vehicles, which were fully depreciated but still in use with the cost price of Baht 161.92 million and Baht 92.22 million, respectively.

As at September 30, 2012 and December 31, 2011, the Company had land, factory building and other construction in the cost price of Baht 90.37 million and Baht 88.91 million, respectively, were used to guarantee the long-term loans from a local financial institution (see note 12 and 15).

As at September 30, 2012, the Company entered into asset insurance for branches, factory building, other structure, furniture and fixtures, office equipment and computers, inventories, machinery and control parts, internal systems, cold storage and vehicles. The beneficiary of these insured assets is the financial institution to secure for the loan, but the beneficiary of vehicles under hire-purchase agreements is the leasing company.

As at September 30, 2012 and December 31, 2011, the Company had vehicles, furniture, fixtures and office equipment and operating equipment under hire-purchase agreements with the net book value amounting to approximately Baht 15.32 million and Baht 12.49 million, respectively.

During the year 2012, the Company had significant investments in fixed assets totaling Baht 149.82 million as follows:

- 1. The Company had the building renovation and construction inside the factory during the year in the cost price of Baht 1.61 million.
- 2. According to the board meeting, the board had approved to open 15 new branches. Therefore, the Company had investments in leasehold building improvement and operating equipment in the total cost price of Baht 138.51 million.
- 3. The Company had an increase in the purchase office equipment in the cost price of Baht 6.46 million.
- The Company had an increase in the purchase vehicles equipment in the cost price of Baht 3.24 million.

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# HOT POT PUBLIC COMPANY LIMITED NOTES TO INTERIM FINANCIAL STATEMENTS (CONT.) SEPTEMBER 30, 2012

During the year 2012, the Company had significant write-off for the fixed assets as follows :-

- According to the management board meeting, the board had approved to close branches because income did not meet the set target and unused the warehouse branch at Ekamai. Therefore, the Company had closed these 12 branches in the total cost price of Baht 8.46 million, with the book value of Baht 4.70 million. The loss from branch closing is Baht 3.09 million.
- The Company has written off and sold office equipment and kitchenware, because of unused with cost of Baht 7.73 million and with book value of Baht 2.55 million, respectively. The Company had loss on disposal and amortization of fixed asset totaling Baht 1.28 million.
- The Company sold 4 vans because of unused with cost of Baht 1.38 million with book value of Baht 0.01 million. The Company had gained on sale of fixed asset totaling Baht 0.22 million.

#### 10. LEASEHOLD RIGHTS

Leasehold rights are leaseholds in the rental of restaurant branches (see note 25) that are amortized over the term of the contract as follows :

|                               | Baht          |                        |             |               |  |  |
|-------------------------------|---------------|------------------------|-------------|---------------|--|--|
|                               | Balance       | Transactions du        | Balance     |               |  |  |
|                               | Dec. 31, 2011 | Dec. 31, 2011 Addition |             | Sep. 30, 2012 |  |  |
| Cost                          |               |                        |             |               |  |  |
| Leasehold rights              | 115,685,178   | 1,955,647              | (1,386,406) | 116,254,419   |  |  |
| Less Accumulated amortization |               |                        |             |               |  |  |
| Leasehold rights              | (2,573,097)   | (10,411,162)           | 16,783      | (12,967,476)  |  |  |
| Leasehold rights, net         | 113,112,081   |                        |             | 103,286,943   |  |  |

|  | Baht                          |       |                             |                   |  |
|--|-------------------------------|-------|-----------------------------|-------------------|--|
|  | For the three-month For the r |       |                             | or the nine-month |  |
|  | periods ended September 30,   |       | periods ended September 30, |                   |  |
|  | 2012                          | 2011  | 2012                        | 2011              |  |
| Amortization cost for the periods - selling expenses | 3,636,351                     | 9,850 | 10,411,162                  | 29,229            |  |
| Gain on sale of leasehold rights                     | -                             | -     | 1,806,922                   | -                 |  |

During the year 2012, The Company has booked into the accounts for leasehold and transfer fee of leasehold for 9 branches at cost price of Baht 1.96 million.

During the year 2012, the Company has written off the important leasehold as follows:

- The Company has written off the leasehold of Mitake branch, located at IT Square, due to disused for the net book value Baht 28,365 and the Company is recorded as the loss from branch termination.
- 2) The Company has sold the leasehold of the Old Siam branch at cost price Baht 0.33 million at book value Baht 0.32 million and the Company has gained from disposal leasehold Baht 1.81 million.
- 3) As at June 30, 2012, Thanachart Bank has adjusted and reduced the purchase price of the leasehold at the total amount of Baht 1.02 million due to delay the transferring the leasehold right. It causes the Company to reduce the leasehold at the same amount.

#### 11. INTANGIBLE ASSET

Intangible asset consisted of :

|                                | Baht          |                                |                |              |               |  |
|--------------------------------|---------------|--------------------------------|----------------|--------------|---------------|--|
|                                |               | Transactions during the period |                |              |               |  |
|                                | Balance       | Addition                       | Disposal/write | Transfer in/ | Balance       |  |
|                                | Dec. 31, 2011 |                                | off            | (out)        | Sep. 30, 2012 |  |
| Cost                           |               |                                |                |              |               |  |
| Software licenses              | 12,644,065    | 2,193,737                      | (13,500)       | 555,373      | 15,379,675    |  |
| Software in progress           | 468,600       | 1,725,137                      |                | (2,193,737)  |               |  |
| Total cost                     | 13,112,665    | 3,918,874                      | (13,500)       | (1,638,364)  | 15,379,675    |  |
| Less Accumulated amortization  |               |                                |                |              |               |  |
| Software licenses              | (3,147,604)   | (1,612,018)                    | 13,323         | (1,845,476)  | (6,591,775)   |  |
| Total accumulated amortization | (3,147,604)   | (1,612,018)                    | 13,323         | (1,845,476)  | (6,591,775)   |  |
| Intangible asset, net          | 9,965,061     |                                |                |              | 8,787,900     |  |
|                                |               |                                |                |              |               |  |

|                                       | Baht            |              |                             |         |  |
|---------------------------------------|-----------------|--------------|-----------------------------|---------|--|
|                                       | For the three   | e-month      | For the nine-month          |         |  |
|                                       | periods ended S | eptember 30, | periods ended September 30, |         |  |
|                                       | 2012            | 2011         | 2012                        | 2011    |  |
| Amortization cost for the period      |                 |              |                             |         |  |
| - cost of sales                       | 8,811           | 32,440       | 71,563                      | 74,681  |  |
| - selling and administrative expenses | 549,192         | 223,952      | 1,540,455                   | 503,664 |  |
|                                       | 558,003         | 256,392      | 1,612,018                   | 578,345 |  |

During the year 2012, The Company had investment to install the Navision software, M-Focus software for restaurant business and other software with the total cost of Baht 2.19 million.

### 12. BANK OVERDRAFTS FROM FINANCIAL INSTITUTIONS

As at September 30, 2012 and December 31, 2011, the Company has credit facility of bank overdraft from financial institutions in totaling of Baht 25 million and Baht 10 million, respectively. Bank overdraft was secured by mortgaging the land and construction thereon of the company. (see note 9)

### 13. LIABILITY UNDER HIRE-PURCHASE CONTRACT

Liability under hire-purchase contract consisted of:

|   | Baht                        |             |  |
|---|-----------------------------|-------------|--|
|   | As at September As at Decem |             |  |
|   | 30, 2012                    | 31, 2011    |  |
| Liability under hire-purchase contract      | 21,870,934                  | 9,898,918   |  |
| Less deferred interest                      | (1,911,076)                 | (995,176)   |  |
| deferred vat                                | (1,264,496)                 | (425,001)   |  |
|   | 18,695,362                  | 8,478,741   |  |
| Less current portion due within one year    | (6,503,787)                 | (2,639,665) |  |
| Liability under hire-purchase contract, net | 12,191,575                  | 5,839,076   |  |

|              |                          |          |          | Baht       |           |              |             |           |
|--------------|--------------------------|----------|----------|------------|-----------|--------------|-------------|-----------|
|              | As at September 30, 2012 |          |          |            |           | As at Decemb | er 31, 2011 |           |
|              |                          | Deferred | Deferred |            |           | Deferred     | Deferred    |           |
|              | Principal                | interest | vat      | Total      | Principal | interest     | vat         | Total     |
| 1 - 5 years  | 12,191,575               | 821,976  | 803,344  | 13,816,895 | 5,839,076 | 504,403      | 285,302     | 6,628,781 |
| Over 5 years | -                        | -        |          |            |           | -            |             | -         |
| Total        | 12,191,575               | 821,976  | 803,344  | 13,816,895 | 5,839,076 | 504,403      | 285,302     | 6,628,781 |

In 2012, the Company entered into the hire-purchase agreements with 3 Companies for purchasing 70 sets of computer, 140 sets of fingerprint scanner machine, and 75 sets of dishwashing machines. Values of the contracts are Baht 1,950,396, Baht 1,098,811 and Baht 11,018,306, respectively. The Company also entered into the hire-purchase agreements with a company for purchasing 3 vehicles. Value of the contracts are Baht 742,608, Baht 742,608, and Baht 742,608, respectively. The hire-purchase payment is scheduled to be paid in monthly for 36 installments which are Baht 54,178, Baht 30,245 and Baht 303,278, per installment respectively. For the hire-purchase payment of vehicles is scheduled to be paid in monthly for 48 installments which are Baht 15,471, Baht 15,471, and Baht 15,471, respectively. The first installment is on March 31, 2012, April 20, 2012, May 31, 2012, September 1, 2012, and October 1, 2012, respectively.

In 2011, the Company entered into hire-purchase agreements with 6 Companies for purchasing 11 vehicles. Values of the contracts are Baht 441,888, Baht 491,520, Baht 730,800, Baht 730,800, Bath 504,240 Bath 655,584, Baht 511,056, Baht 1,121,280, Baht 729,552, Baht 729,552 and Baht 511,056, respectively. The hire-purchase payment is scheduled to be paid in monthly for 48 installments which are Baht 9,206, Baht 10,240, Baht 15,225, Baht 15,225, Baht 10,505, Baht 13,658, Baht 10,647, Baht 23,360, Baht 15,199, Baht 15,199 and baht 10,647, per installment, respectively. The first installment is on June 23, 2011, July 4, 2011, July 4, 2011, July 5, 2011 June 30, 2011, October 10, 2011, October 10, 2011, November 1, 2011 and December 1, 2011 for the last vehicle, respectively.

In 2010, the Company entered into hire-purchase agreements with 3 Companies for purchasing 4 vehicles. Value of the contracts are Baht 1,766,635, Baht 962,617, Baht 962,617 and Baht 621,000, respectively. The hire-purchase payment is scheduled to be paid in monthly for 48 installments which are Baht 36,000, Baht 18,669, Baht 18,669, and Baht 10,732, per installment, respectively. The first installment

is on April 20, 2010, November 3, 2010, November 3, 2010 and January 10, 2011 for the last vehicle, respectively.

# HOT POT PUBLIC COMPANY LIMITED NOTES TO INTERIM FINANCIAL STATEMENTS (CONT.) SEPTEMBER 30, 2012

In 2009, the Company entered into a hire-purchase agreement of Baht 1,429,907 with a Company for purchasing a vehicle. The hire-purchase payment is paid in monthly installment within 36 installments, the first installment of Baht 34,223 will be paid on November 15, 2009.

Under conditions on these agreements, the Company shall conform to any conditions and restrictions in such agreements. The ownership on the assets purchased under hire-purchase contracts will be transferred to the Company when the last installment has been paid.

### 14. LONG-TERM LOAN AND ACCRUED INTEREST FROM RELATED PARTIES

Long-term loans from related parties and accrued interests have changed during the period as follows :-

|   | Baht         |                  |                         |                  |
|---|--------------|------------------|-------------------------|------------------|
|   | As at Septem | ber 30, 2012     | As at December 31, 2011 |                  |
|   | Principal    | Accrued Interest | Principal               | Accrued Interest |
| Long-term loan from Aureos South-East Asia Fund, L.L.C. |              |                  |                         |                  |
| Beginning balance                                       | 18,112,488   | -                | 74,072,655              | -                |
| Addition during the period                              | -            | 882,984          | -                       | 2,198,125        |
| Deduction during the period                             | (18,112,488) | (882,984)        | (55,960,167)            | (2,198,125)      |
| Ending balance  | -            |                  | 18,112,488              |                  |
| Long-term loan from GSB Private Fund by One Asset       |              |                  |                         |                  |
| Management Limited                                      |              |                  |                         |                  |
| Beginning balance                                       | 9,058,496    | -                | 37,038,329              | -                |
| Addition during the period                              | -            | 441,602          | -                       | 1,094,831        |
| Deduction during the period                             | (9,058,496)  | (441,602)        | (27,979,833)            | (1,094,831)      |
| Ending balance  | -            | -                | 9,058,496               | -                |
| Total   | -            | -                | 27,170,984              | -                |
| (Less) Current portion due within one period            | -            | -                | (27,170,984)            | -                |
| Long-term loan, net                                     | -            |                  | -                       |                  |

Long-term loans from Aureos South-East Asia Fund, L.L.C. and GSB Private Fund by One Asset Management Limited are loans that are entered into contracts. In 2012 and 2011, the interests are charged at the rate of 6.00% per annum and 6.00% - 6.75% per annum, respectively.

On April 20, 2011, Aureos South-East Asia Fund L.L.C. and GSB Private Fund by One Asset Management Limited converted the Redeemable Notes in the amount of Baht 78,940,000 in accordance with the Investment Agreement. The execution of the conversion was done through debt repayment in the amount of Baht 78,940,000 to Aureos South-East Asia Fund L.L.C. and GSB Private Fund by One Asset Management Limited. This was followed by the Company's increase of authorized share capital of Baht 29,293,840 through the issue of 2,929,384 new ordinary shares at par value of Baht 10 per share. The newly issued shares were offered to Aureos South-East Asia Fund L.L.C. and GSB Private Fund by One Asset Management Limited at Baht 26.947645 per share. In such case, the Company had a surplus from the sale of new ordinary shares at Baht 16.947645 per share, totaling Baht 49,646,160. After the sale of shares, the authorized share capital of the Company increased from Baht 56,860,000 to Baht 86,153,840. (see note 17)

During the year 2012, the Company is able to repay the full amount of the interest under the conditions specified in the agreement. In addition, as at September 17, 2012 the Company has fully paid the balance of long-term loan of Baht 27,170,984, at once because the shares of the Company are listed successfully on September 17, 2012 and begin the first day trading on the Market for Alternation Investment (MAI) on September 18, 2012. (see note 28)

#### 15. LONG-TERM LOANS FROM FINANCIAL INSTITUTION

Long-term loans from financial institution consisted of :

| Loan  | Year        | Amount            | Interest rate (%) | Monthly repayment schedule      | Baht                     |                         |
|---|-------------|-------------------|-------------------|---------------------------------|--------------------------|-------------------------|
|   |             | (Baht)            |                   |                                 | As at September 30, 2012 | As at December 31, 2011 |
| 1   | 2011        | 39,769,549        | MLR - 1.50        | Not less than Baht 1.88 million | 11,644,549               | 26,644,550              |
| 2   | 2011        | 75,000,000        | MLR - 1.50        | Not less than Baht 1.25 million | 62,270,000               | 37,240,000              |
| 3   | 2012        | 90,000,000        | MLR - 1.25        | Not less than Baht 1.00 million | 27,041,000               | -                       |
| 4   | 2012        | 30,000,000        | MLR - 1.75        | Not less than Baht 1.00 million | 28,031,086               |                         |
| Total   |             | 234,769,549       |                   |                                 | 128,986,635              | 63,884,550              |
| ( <u>Less</u> ) C                               | urrent port | ion due within on | e year            |                                 | (48,449,523)             | (37,500,000)            |
| Long-term loans from financial institution, net |             |                   | 80,537,112        | 26,384,550                      |                          |                         |

#### Long-term loan 1 and 2 for the year 2011

The Company had refinanced all types of credit facilities from the former local commercial bank to a new local commercial bank on April 27, 2011 due to lower financing cost and increase in provided loan. As at December 31, 2011, the credit facilities that the Company has with the new local commercial bank are long-term loan, overdraft and letter of guarantee. The details of long-term loans are as follows:

#### Long-term loan 1, 2011

The Company had entered into a long-term loan agreement (refinance) in the amount of Baht 39,769,549, which had been withdrawn in the full limit amount with the interest rate at MLR-1.50%. The repayment condition was the principal repayment totaling Baht 1,875,000 with monthly interest by starting the first payment on the first month of the loan withdrawal. The Company had to repay all debts within the period of 2 years from the date of the loan withdrawal.

#### Long-term loan 2, 2011

In addition, the Company had entered into new long-term loan agreement in the amount of Baht 75,000,000 on June 29, 2011. As at September 30, 2012, the Company had withdrawn some part of the loan in the amount of Baht 72,270,000 with the interest rate at MLR-1.50%. As such, the Company had to repay the interest on a monthly basis in the first 6 months by starting the first payment on the first month of the loan withdrawal. After that the Company will repay the principal with the interest by repaying the principal in the first year at Baht 1,250,000 per month and at Baht 2,000,000 per month in the second year. The Company must repay the entire debt within 4 years from the date of the loan withdrawal.

#### Long-term loan 3, 2012

On April, 25, 2012, the Company entered into a loan agreement with a local financial institution at the amount of Baht 90,000,000. As at September 30, 2012, the Company had withdrawn some part of the loan in the amount of Baht 27,041,000 with the interest rate at MLR-1.25%. The Company had to repay only interest on a monthly basis in the first 7 months by starting the first payment on the first month of the loan withdrawal. Then the Company will repay the principal and interest by repaying at Baht 1,000,000 per month from period 1 to period 18, and at Baht 2,000,000 per month from period 19 to period 36. The Company will pay all debts within 5 years since the first month of loan.

As at September 30, 2012, both long-term loans (loan 1, 2 and 3) had been secured by the mortgaging of lands, factory buildings and other construction of the Company. As such, the Company had to comply with other significant conditions as follows:

- The Company had to maintain the debt to equity ratio in the rate not exceeding 1.5: 1. Debt means total debts deducted with the loans from directors or shareholders, and equity means total equity combined with the loans from directors or shareholders.
- 2) The Company had to maintain debt service coverage ratio in the rate not less than 1.2: 1.

3) The Company will not repay the remaining long-term loan to the Aureos South-East Asia Fund, L.L.C. and GSB private fund managed by One Asset Management Limited except that the Company will use the capital increase from the share offering in the stock exchange to repay such loan or the Company had received the approval from the bank.

### Long-term loans 4, 5 and 6 in 2012

On January 27, 2012, the Company entered into a loan agreement with a local financial institution under the credit line not over Baht 150,000,000 to invest in the purchase of the assets of Daidomon Group Public Company Limited and to renovate the restaurant. The long-term loans are divided as follows:

#### Long-term loan no. 4 of 2012

For the credit line of Baht 30,000,000 to purchase the operating assets from Daidomon Group Public Company Limited as at September 30, 2012, the Company had drawn down the partial loan amounting Baht 28,890,000 with interest rate at MLR-1.75%. For the payment condition of installments no.1-6, the Company shall only pay the monthly interest by starting the first payment from the date of first drawn down and after that the principal amount and interest shall be paid by installments. From installments no. 7-35, the principal shall be paid at Baht 1,000,000 per month and the remaining shall be fully settled in installment no. 36 (final installment).

#### Long-term loan no. 5 of 2012

For the credit line of Baht 50,000,000 to acquire the leasehold of Daidomon restaurant from a financial institution as at September 30, 2012, the Company still had not drawn out the loan with interest rate at MLR-1.75%. For the payment condition of installments no.1-6, the Company shall only pay the monthly interest by starting the first payment from the date of first drawn down and after that the principal amount and interest shall be paid by installments. From installments no. 7-35, the principal shall be paid at Baht 1,650,000 per month and the remaining shall be fully settled in installment no. 36 (final installment).

### Long-term loan no. 6 of 2012

For the credit line of Baht 70,000,000 for the renovation of the acquired 14 branches of Daidomon restaurants as at September 30, 2012, the Company still had not drawn out the loan with interest rate at MLR-1.75%. For the payment condition of installments no.1-6, the Company shall only pay the monthly interest by starting the first payment from the date of first drawn down and after that the principal amount and interest shall be paid by installments. From installments no. 7-35, the principal shall be paid at Baht 2,350,000 per month and the remaining shall be fully settled in installment no. 36 (final installment).

Long-term loans under the 3 credit lines above (loans no. 4, 5 and 6) are guaranteed by the transfer of leasehold in 8 branches of Daidomon restaurants which are 1. The Mall Bangkapi 2. The Mall Ngamwongwan 3. The Mall Bangkae 4. Central Pinklao 5. Central Ramintra 6. Central Bangna 7. Future Park Rangsit 8. Future Park Bangkae and 2 directors of the company. In addition, the Company has to comply with the following conditions.

- 1) Maintain the debt to equity ratio not over 2.0:1.
- 2) Maintain the quick ratio not less than 1.2:1.

### 16. EMPLOYEE BENEFIT OBLIGATIONS

#### The statements of financial position

|  | Baht                         |           |  |  |
|--|------------------------------|-----------|--|--|
|  | As at September As at Decemb |           |  |  |
|  | 30, 2012 31, 2011            |           |  |  |
| Beginning balance, defined benefit obligations | 1,756,542                    | 1,005,443 |  |  |
| Benefits paid by the plan                      | (306,150)                    | -         |  |  |
| Current service costs and interest             | 672,594                      | 751,100   |  |  |
| Net  | 2,122,986                    | 1,756,543 |  |  |

The statements of comprehensive income

| -   | Baht              |             |  |         |
|---|-------------------|-------------|--|---------|
|   | For the three     | -month      | For the nine-month periods ended September 30, |         |
| -   | periods ended Sep | otember 30, |  |         |
| -   | 2012              | 2011        | 2012   | 2011    |
| Current service costs                     |                   |             |  |         |
| Cost of sales                             | 59,204            | 82,965      | 177,608  | 248,897 |
| Selling expenses                          | 3,576             | 1,530       | 10,725   | 4,591   |
| Administrative expenses                   | 10,368            | 35,587      | 31,112   | 107,750 |
| Directors and management benefit expenses | 140,629           | 59,853      | 421,887  | 178,563 |
| Total                                     | 213,777           | 179,935     | 641,332  | 539,801 |
| Interest on obligation                    | 10,422            | 7,843       | 31,262   | 23,527  |

| Total | 224,199 | 187,778 | 672,594 | 563,328 |
|-------|---------|---------|---------|---------|
|       |         |         |         |         |

# HOT POT PUBLIC COMPANY LIMITED NOTES TO INTERIM FINANCIAL STATEMENTS (CONT.) SEPTEMBER 30, 2012

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Principal actuarial assumptions at the reporting date

|                        | Percentage          |
|------------------------|---------------------|
|                        | For the three-month |
|                        | and nine month      |
|                        | periods ended       |
|                        | September           |
|                        | 30, 2012 and 2011   |
| Discount rate          | 3.1199              |
| Salary increase rate   | 4                   |
| Employee turnover rate | 49                  |
| Mortality rate         | -                   |
|                        |                     |

#### 17. SHARE CAPITAL

1) According to the Board of Directors Meeting No. 1/2011 on February 10, 2011 and Extraordinary General Meeting of shareholders No.1/2011 on February 28, 2011. The meeting are unanimously approved a resolution on these matters :

A) The Company has been approved to make a deal with two loan creditors from the related entities (see note 14) concerning the conversion of debt into capital by determining the share value price at Baht 26.947645 per share and the amount of determined ordinary shares, in conversion of debt into capital, calculated from the amount of the debt of the remaining principal, only for the long - term part, as at December 31, 2010. The total amount of the conversion is in amount of Baht 78,940,000 that equal to 2,929,384 shares, which allocated to both lenders in proportion to the amount of the debt of the remaining principal on such date, which can be summarized as follows:

| Loan payable - related parties      | Remaining debt | The number of    | Proportional  |
|-------------------------------------|----------------|------------------|---------------|
|                                     | (Baht)         | shares allocated | allocation of |
|                                     |                | (share)          | shares (%)    |
| Aureos South-East Asia Fund, L.L.C. | 52,626,667     | 1,952,923        | 66.67         |

"<u>UNAUDITED</u>" "<u>REVIEWED</u>"

| GSB Private Fund by One Asset Management Limited | 26,313,333 | 976,461   | 33.33  |  |
|--|------------|-----------|--------|--|
| Total  | 78,940,000 | 2,929,384 | 100.00 |  |
| HOT POT PUBLIC COMPANY LIMITED                   |            |           |        |  |

# NOTES TO INTERIM FINANCIAL STATEMENTS (CONT.) SEPTEMBER 30, 2012

B) It has the resolution to increase the Company's registered capital of ordinary share from Baht 56,000,000 (5,600,000 ordinary shares at par value of Baht 10 per share) to Baht 85,293,840 (8,529,384 ordinary shares at par value of Baht 10 per share). Therefore, the increased capital stock is Baht 29,293,840, which divided into 2,929,384 shares at par value of Baht 10 per share. The objective of this capital increase is to support the conversion of debt to capital as described above. In conversion of shares from determining converted share value at price of Baht 26.947645 per share, comparing with registered par value of shares at price of Baht 10 per share has made a premium on ordinary shares at Baht 16.947645 per share. The amount of the ordinary share is 2,929,384 shares, which is Baht 49,646,160. As such, the Company has registered this capital increase with a partner registrar on April 20, 2011 accordingly.

The increase of the capital mentioned above is the compliance with the right of shareholders of preference share, which agreed in various matters (see note 18) in the subject of "Preferred shareholders have the right to require the Company to increase capital by issuing new ordinary shares of 35 percent to the shareholders of preference share in order to convert the preference shares and promissory notes, which able to redeem, to the ordinary shares".

2) On 4 and 5 July 2011, the Company went through the reduction of share capital followed by the increase of share capital. The Extraordinary General Meeting of Shareholders No. 2/2011 dated 2nd June 2011 approved the decrease of preferred share capital of Baht 860,000 and the increase of ordinary share capital of Baht 860,000 by issuing 86,000 shares at the par value of Baht 10 per share which were then offered to Aureos South-East Asia Fund L.L.C. and GSB Private Fund by One Asset Management Limited at the par value. Aureos South-East Asia Fund L.L.C and GSB Private Fund by One Asset Management Limited converted 86,000 preferred shares at the par value of Baht 10 per share to 86,000 ordinary shares in compliance with the Investment Agreement. At present, no preferred shares remain outstanding and the authorized share capital remains unchanged at Baht 86,153,840. As such, the Company has registered this capital decrease and increase with a partner registrar on July 4 and 5, 2011 accordingly.

3) On 6 July 2011, the Company officially registered itself as a public company as approved by the Extraordinary General Meeting of Shareholders No. 3/2011 dated 6th July 2011 and split its par value from Baht 10 per share to Baht 0.25 per share. The Company also increased its authorized share capital by Baht 15,346,160 or from Baht 86,153,840 to Baht 101,500,000 by issuing 61,384,640 new ordinary

4) On September 7, 10-11, 2012, the Company had allocated the increasing share capital of 61,384,640 shares at the par value of Baht 0.25 each, totaling Baht 15,346,160, and sold to the public 61,384,640 shares at the offering price Baht 2.80 per share. The total amount of selling shares was Baht 171,876,992 and it has premium on share capital in amount of Baht 149,697,131 (Net from underwriting fee amount of Baht 6,833,701). In summary, the Company received the total amount from offering shares to the public for the first time and net of expenses at the amount of Baht 165,043,291. The Company has registered the changing paid-up capital of the recapitalization to the Ministry of Commerce on September 13, 2012.

5) As at September 30, 2012, the Company had registered the common stock as share capital in the amount of Baht 101,500,000 and value Baht 0.25 each, totaling 406,000,000 shares and consisting of the following:

| Number of   | Value per   |  |
|-------------|---|--|
| shares      | share (Baht)  | Baht   |
| 224,000,000 | 0.25  | 56,000,000   |
| 117,175,360 | 0.25  | 29,293,840   |
| 3,440,000   | 0.25  | 860,000  |
|             |   |  |
| 61,384,640  | 0.25  | 15,346,160   |
| 406,000,000 | 0.25  | 101,500,000  |
|             | shares<br>224,000,000<br>117,175,360<br>3,440,000<br>61,384,640 | shares         share (Baht)           224,000,000         0.25           117,175,360         0.25           3,440,000         0.25           61,384,640         0.25 |

### 18. PREFERRED SHARES

Preferred shares are cumulative and participate at 35% of the dividends of each announced dividend, less any interest under the term of the redeemable notes (RN). The holder of 1 preferred share shall be entitled to 35 voting rights. Voting rights of holders of preferred shares represent 35% of all of the Company's voting rights. In addition, after the 3<sup>rd</sup> year from the effective date (December 28, 2006) until the fifth year, the holders of preferred shares shall be entitled to exercise the option to require the Company to 1) repay the principal under the RN 2) increase its capital by 35% by issuing new common shares to holders of preferred shares to convert its preferred shares and the RN into common shares 3) reduce its share capital (by 1% pre-exercising of the RN equivalent to Baht 860,000) by reducing all preferred shares ; and 4) grant an interest free bridging loan to the holders of preferred shares in an amount equal to the proceeds that holders of preferred shares would receive from the Company for capital reduction.

Furthermore, the holders of preferred shares have option to require a shareholder to purchase the preferred shares at the price of Baht 1.7 million. All those options will be exercisable at any time from January 1, 2012 onwards.

On 4 and 5 July 2011, the Company has converted the preference shares to capital shares, from 86,000 preference shares at the par value of Baht 10 per share, in total amount of Baht 860,000 common stocks at the par value of Baht 10 per share, in total amount of Baht 860,000. (see note 17)

#### 19. APPROPRIATED STATUTORY RESERVE

According to the general meeting of shareholders for the year 2012 as at April 24, 2012, it resolves to approve the provision by law at the rate 5 percent of Baht 77,198,691 (the retained earnings until March 31, 2012) which will be Baht 3,859,934.

Under the provision of the Public Limited Companies Act, the Company is required to set aside as statutory reserve at least 5% of its annual net income until the reserve reaches 10% of the authorized capital. The reserve is not available for dividend distribution.

### 20. DISCLOSURE OF FINANCIAL INSTRUMENTS

The Company has a policy to manage the financial risks that affect the normal course of business such as changes in interest rate, the possibility of uncollectible debts, the ability to maintain the liquidity of working capital and the difference between the fair value and carrying value of financial assets and liabilities, etc. Nevertheless, the management expects the effects of these risks to be similar to the year ended December 31, 2011.

As at September 30, 2012, the significant financial assets and financial liabilities classified by types of interest rates were as follows:

|  | Baht As at September 30, 2012 |               |             |             |
|--|-------------------------------|---------------|-------------|-------------|
|  |                               |               |             |             |
|  | Floating                      | Fixed         | Interest    | Total       |
|  | interest rate                 | interest rate | - free      |             |
| Financial assets                                     |                               |               |             |             |
| Cash and cash equivalents                            | 88,961,337                    | -             | 6,455,510   | 95,416,847  |
| Trade accounts receivable                            | -                             | -             | 1,726,181   | 1,726,181   |
| Other accounts receivable                            | -                             | -             | 11,380,678  | 11,380,678  |
| Refundable deposits and other                        | -                             | -             | 106,314,618 | 106,314,618 |
| Financial liabilities                                |                               |               |             |             |
| Bank overdrafts from financial institutions          | 35,737                        | -             | -           | 35,737      |
| Trade account payable                                | -                             | -             | 118,217,605 | 118,217,605 |
| Other payable  | -                             | -             | 54,891,683  | 54,891,683  |
| Account payable-leasehold from financial institution | -                             | -             | 86,551,132  | 86,551,132  |
| Asset purchased payable                              | -                             | -             | 13,783,475  | 13,783,475  |
| Liability under hire-purchase contract               | -                             | 18,695,362    | -           | 18,695,362  |
| Long-term loan from financial institutions           | -                             | 128,986,635   | -           | 128,986,635 |

#### 21. CORPORATE INCOME TAX

Corporate income tax for the year 2011 is calculated by multiplying from tax profits by the rate of 30% of net profits. Corporate income tax is calculated by multiplying earnings represents net profit before income tax for the period, after adding back certain expenses which are non-deductible for income tax computation purposes, and less certain transactions which are exemption or allowable from income tax.

According to the Royal Decree 530 (B.E. 2554) dated December 14, 2011 issued under the Revenue Code, regarding the reduction of income tax rates, corporate income tax for the year 2012 is calculated by multiplying from tax profits by the rate of 23% of net profits, and for the year 2013 - 2014, onwards by the rate of 20% of net profits.

#### 22. BASIC EARNINGS PER SHARE

Basic earnings per share is calculated by dividing the profit for the periods by the weighted average number of ordinary shares in issue during the periods.

|   | For the three-month periods ended September 30, |             | For the nine-month          |             |
|---|---|-------------|-----------------------------|-------------|
|   |   |             | periods ended September 30, |             |
|   | 2012  | 2011        | 2012                        | 2011        |
| Net profit for the period (Baht)                    | 2,228,655                                       | 2,390,264   | 34,321,310                  | 40,156,273  |
| Weighted average number of ordinary shares (Shares) | 313,956,501                                     | 344,428,403 | 307,751,801                 | 294,619,991 |
| Basic earnings per share (Baht per share)           | 0.01  | 0.01        | 0.11                        | 0.14        |

### 23. COMMITMENT AND CONTINGENT LIABILITIES

As at September 30, 2012, the Company had lease and service agreements for office premise and branches for a period of 3 to 6 years. Under the agreements, the Company is committed to pay a monthly rental and service fee of Baht 21.49 million. In addition, the Company can renew the contract upon the end of the term. If the contract is not renewed, the Company has to demolish and restore the space back to the same condition before returning the rental space.

As at September 30, 2012 and December 31, 2011, the Company had the balance of refundable deposits from rental places and equipment and others in the total amount of Baht 106.31 million and

91.82 million, respectively. At the maturity date, the security money will be refunded to the Company after deducting the expenses as specified in the contract.

# HOT POT PUBLIC COMPANY LIMITED NOTES TO INTERIM FINANCIAL STATEMENTS (CONT.) SEPTEMBER 30, 2012

As at September 30, 2012 and December 31, 2011, the Company had the letter of guarantee issued by a financial institution to secure the purchase of goods and electricity in the amount of Baht 3.36 million and Baht 1.50 million, respectively.

#### 24. FINANCIAL INFORMATION BY SEGMENT

The Company operates one business segment which is a restaurant serving Suki and Japanese food and grill food with geographical area in Thailand. Therefore, the revenues, profits and assets shown in the financial statements are entirely related to the business segment and geographical segment as described.

#### 25. Investment in Daidomon's business

25.1 Details in the acquisition contract of Daidomon's business

According to the extraordinary meeting of shareholders No. 4/2011 on October 18, 2011, the meeting had approved the Company to purchase the restaurant business from Daidomon Group (Public) Company Limited (Daidomon had registered the name change to We Retail Public Company Limited on November 24, 2011). Later, on November 25, 2011, the Company (as buyer) had agreed to sign the business contract with Daidomon Group (Public) Company Limited (as seller) with the agreed selling price of Baht 45.00 million (excluded Value Added Tax). The seller's businesses which had been sold to the Company included: 1) leasehold and rental contracts of central kitchen and all branches that are located in Bangkok, suburbs and big cities in Thailand 2) leasehold deposit 3) public utility deposit 4) fixed assets that include the Ekkamai rental office building 5) business contract 6) inventories 7) customers database 8) operating system 9) trademark and service signs 10) employees and 11) other assets that can be operated in business. The transfer of Daidomon's business was effective on December 15, 2011.

The investment in Daidomon helps the Company's restaurant business to enlarge rapidly to 25 branches (by closing down 1 branch on December 31, 2011 due to operation loss) with 5,129.44 square metres total branches areas and 1 head office with 1-2-97 rai area.

From this take over, Daidomon had transferred the right to buy back the leaseholds and services of 8 department stores in Bangkok and suburban areas with rental areas totaling 2,142.55 square metres to Hot Pot to be the buyer from Thanachart Bank Public Company Limited for Baht 86.32 million. This contract for leasehold of 8 branches had the term from 1 year and 6 months to 12 years. The Company had paid the deposit to buy the leasehold of these 8 branches for Baht 8.63 million to Thanachart Bank Public Company Limited (as financial institution creditor) since December 15, 2011. The rest is paid in installments as agreed upon the transfer of title from

Daidomon Group (Public) Company Limited to Hot Pot (Public) Company Limited. The Company expects to pay the total balance in the fourth quarter of 2012.

#### 25.2 The transfer of rights in assets and liabilities of the business unit

On December 15, 2011, the Company was transferred ownership in the assets and liabilities under the business acquisition contract with Daidomon Group (Public) Company Limited on the business, which relates to the 25 branches of restaurants and 1 office (see note 25.1). This contract was made under the scope of the asset acquisition contract dated November 25, 2011 between Hot Pot (Public) Company Limited and Daidomon Group (Public) Company Limited with the value of assets and liabilities transfer of Baht 45,777,604 (including Value Added Tax).

The details of identifiable assets and liabilities presented at the book value (close to fair value) as at December 14, 2011 and goodwill are as follows:

|  | Baht            |
|--|-----------------|
| Identifiable assets and liabilities  |                 |
| Inventories  | 3,261,974       |
| Equipments   | 18,944,144      |
| Leasehold  | 15,556,489      |
| Leasehold deposits   | 8,158,532       |
| Public utility deposits  | 1,041,669       |
| VAT waiting for claim  | 3,154,547       |
| Accrued severance pay  | (2,100,736)     |
| Other accrued expenses   | (2,270,667)     |
| Identifiable assets - net  | 45,745,952      |
| Differences on investment payment and net assets value                         | 31,652          |
| Amount paid to acquire the business  | 45,777,604      |
| Less Paid cheque No.1 dated December 15, 2011                                  | (5,350,000)     |
| Paid cheque No.2 dated December 28, 2011                                       | (6,687,500)     |
| Total payment  | (12,037,500)    |
| Account payable for the purchase of Daidomon's assets as of December 31,       | 33,740,104      |
| 2011   |                 |
| Less Payment to account payable for the purchase of Daidomon's assets during   |                 |
| the year 2012  | (33,740,104)    |
| Account payable for the purchase of Daidomon's assets as of September 30, 2012 | -               |
| As at December 31, 2011, the Company has presented acquired assets and lia     | bilities in the |
| increased statement of the Commany   |                 |

financial statement of the Company.

Inventories consist of dressing, meatball, fresh-dried food, fresh vegetables, seasonings, beverages and more.

Equipments consist of leasehold improvement, systems under leasehold improvement, furniture & finishing, kitchen equipment and office equipment.

Differences on investment payment and net assets value of Baht 31,652 is recognized in the statement of comprehensive income for the year ended December 31, 2011 under the caption "Administrative expense". Since the amount of differences is not significant, therefore, the management has considered to record as expense in the period incurred.

25.3 Contract to buy the leasehold of 2 more branches from Krung Thai Bank Plc.

Since Daidomon Group Plc. is a loan receivable of Krung Thai Bank Plc., Daidomon has mortgaged the leasehold of its 2 restaurants consisting of the branches at The Mall Tha Phra and Major Ekkamai. However, on July 9, 2010 and February 22, 2010, respectively, Daidomon had transferred the leasehold to pay off the loan under the debt rehabilitation plan to Krung Thai Bank Plc. and the Company had leased the area back to operate the restaurant.

Later, Krung Thai Bank Plc. has approved a change in the lease from Daidomon to Hot Pot Public Company Limited and requested to buy the leasehold of 2 restaurants from Krung Thai Bank Plc. by agreeing to pay in total Baht 10.62 million within December 28, 2012 according to the contract PPK 3688/2011, dated December 30, 2011. Presently, the subtenant contract for name change is under the preparation process. However, Hot Pot was granted the permission to operate these restaurants since December 15, 2011. Thus, the leasehold above is recorded as asset and liability in the statement of financial position as at December 31, 2011.

### 25.4 Account payable - leasehold from financial institution consisted of :-

|   | Baht            |                |  |
|---|-----------------|----------------|--|
|   | As at September | As at December |  |
|   | 30, 2012        | 31, 2011       |  |
| Account payable - leasehold from Thanachart Bank Plc. |                 |                |  |
| (see note 25.1)                                       | 76,057,333      | 77,692,112     |  |
| Account payable - leasehold from Krung Thai Bank Plc. |                 |                |  |
| (see note 25.3)                                       | 10,493,799      | 10,743,799     |  |
| Total   | 86,551,132      | 88,435,911     |  |
|   |                 |                |  |

As at August 23, 2012, the Company has recorded the VAT burden at the rate 7% of the leasehold value of Thanachart Bank at the amount of Baht 6,042,720

Hot Pot's main purposes in acquiring Daidomon restaurant business are to expand a new business by adding Japanese style grilled or broiled dishes under the original name of Daidomon, which is already a brand perceived by the market and to take possession of the leaseholds in big department stores altogether 25 branches (As at December 31, 2011, the Company had closed down 1 branch because of the operating loss) that are scattered throughout Bangkok, suburbs and big cities in Thailand. In addition, customers' databases are also taken into the purpose of the acquisition. However, it was not the key purpose to buy and obtain any economic benefits from operation system, personnel and fixed assets (rental office building, furniture & fixture, kitchen equipment, office equipment and others). Hot Pot will gradually change and develop the grill segment from the old restaurant design to the new design (a grilled food buffet style, fixed price based on headcount) within a period of 2 years from the date of acquiring the leaseholds (December 2011). For this reason, Hot Pot and Daidomon agreed to the buying and selling of the grill restaurant segment at the acquisition price that equals to the book value as at December 15, 2011. Therefore, the Company has measured the fair value of fixed assets and the leaseholds acquired at the purchase value.

The price paid to acquire the leaseholds of 8 branches from Thanachart Bank Public Company Limited (Central Plaza Bangna, Central Ramintra, Future Park Bang Kare, The Mall Ngamwongwan, The Mall Bangkapi, The Mall Bang Kare, Central Pinklao, Future Park Rangsit) is the leasehold transfer price (appraisal price) plus the carrying cost minus the property rental charge that the Company paid to Thanachart Bank until the date of leasehold right redemption or equal to the price that the bank offered to third parties, whichever is higher.

The price paid to acquire the leaseholds of 2 branches from Krung Thai Bank Public Company Limited (The Mall Tha Phra and Major Ekkamai) is the fair value assigned by the bank based on the calculation from the present return if there is a sublease of the leasehold to other party (by the income approach).

### 26. EXPENSES BY NATURE

Significant expenses by nature are as follows:

|  | Baht  |             |  |             |
|--|---|-------------|--|-------------|
|  | For the three-month periods ended September 30, |             | For the nine-month periods ended September 30, |             |
|  |   |             |  |             |
|  | 2012  | 2011        | 2012   | 2011        |
| Changes in inventories of finished goods and |   |             |  |             |
| work in process                              | 5,216,698                                       | 1,854,181   | 18,279,718                                     | 5,265,537   |
| Raw materials and consumables used           | 192,388,033                                     | 161,016,241 | 576,501,740                                    | 461,916,908 |
| Rental and service charge                    | 68,438,897                                      | 45,494,118  | 199,801,506                                    | 127,331,424 |
| Expenses employee                            | 88,581,632                                      | 67,617,741  | 263,000,448                                    | 183,313,795 |
| Depreciation and amortization                | 34,568,046                                      | 22,368,139  | 98,550,039                                     | 61,829,423  |
| Advertising and promotion expense            | 14,912,938                                      | 16,507,283  | 42,275,038                                     | 51,347,765  |
| Loss from branches closing and renovation    | 1,881,763                                       | -           | 3,086,681                                      | 1,198,588   |

### 27. CREDIT LIMIT

As at September 30, 2012, the Company has many credit facilities with two financial institutions at the total amount of Baht 384.77 million with the objectives such as circulating credit fund, long-term loan, overdrafts, bank issued letter of guarantee and investments in fixed assets. The Company has been withdrawn in many credit loans with the total loan amount of Baht 171.37 million and has the outstanding amount of Baht 213.40 million. This credit loans have been secured by the mortgages of land, plant building and other structures (see note 9) and the Daidomon leasehold in 8 branches (see note 15) and the fully guaranteed by two directors.

#### 28. CAPITAL MANAGEMENT

The primary objective of the Company's capital management is to ensure that it has an appropriate financial structure and maintains the ability to continue its business as a going concern.

According to the balance sheet as at September 30, 2012 and December 31, 2011, the Company's debt to equity ratios are 1.11 : 1 and 2.47 : 1, respectively.

#### 29. SETTLEMENT OF TERMINATION AGREEMENT

As at September 30, 2012, the Company has already completed implementation in accordance with all regulations under the terms of the termination agreement on July 5, 2011 that has assigned all parties including Aureos South-East Asia Fund, Private Fund of Government Savings Bank by One Asset Management Limited and its existing shareholders. All related parties must cancel the Investment Agreement, Guarantee Agreement, Undertaking Agreement and Pledge of Shares Agreement. The Company has complied with the conditions and all agreement cancellation have been successfully completed including:

- 1) The Company's common stock is listed on the Market for Alternative Investment of Thailand (MAI) on September 6, 2012.
- 2) The Company starts offering its shares to the public for the first time on September 7, 10-11, 2012.
- 3) The Company has returned the money on September 17, 2012 from the shares that received from the sale of shares to the public for the first time to pay back the debt notes to Aureos South-East Asia Fund, Private Fund of Government Savings Bank by One Asset Management Limited (see note 14).
- 4) The Company's shares are listed and start trading on the Market for Alternative Investment of Thailand (MAI) completely on September 18, 2012 (see note 17 (4)).

### 30. EVENTS AFTER THE REPORTING PERIOD

According to the Board of Directors Meeting no. 5/2012 on October 1, 2012, it has unanimously agreed for the Company to pay the dividend from profit for the 6 month period from January to June 2012 in the rate of Baht 0.04 per share, in the total amount of Baht 16.24 million and allocation to legal reserve at the rate of 5% of net profit for the period at the additional allocation in amount Baht 1,067,264. The dividend will be paid on October 30, 2012.

### 31. APPROVAL OF FINANCIAL STATEMENTS

These interim financial statements have been approved by the Company's management on November 9, 2012.